MHEC
PERSONALIZED PROCUREMENT

MHEC is your trusted procurement partner, helping you save money, stay compliant, and operate more efficiently.

Founded in 1977, MHEC develops, manages, and owns all of our contracts, which are publicly-bid in a fair, open, and competitive manner to meet the highest standards of procurement compliance.

We proudly serve New England's higher education institutions, municipalities, K-12 schools, libraries, and other non-profits with an educational focus.

Our model is built on trust, transparency, and personalized procurement designed to serve the diverse needs of our membership.

With a leapfrog mindset, we continuously seek innovative solutions that anticipate challenges, remove barriers, and help our members move farther, faster.

F23

Learn more about MHEC's F23 contract

Updated 6-23-26

Food: Cooperative Distribution

F23
BRAND NEW CONTRACT!

MHEC's F23 contract offers members a fully compliant and cost-effective solution for food distribution, backed by two proven leaders in institutional procurement.

HPS is the awarded holder of MHEC's F23 contract. A member-owned, non-profit organization with deep experience in foodservice procurement, HPS ensures compliance and provides added value through USDA Foods rebates and volume discounts. HPS membership dues are waived for all MHEC members.

Gordon Food Service is the exclusive distributor under this contract. As North America's largest family-operated foodservice provider, GFS brings over 125 years of experience delivering reliable, high-quality service to schools, campuses, municipalities, and healthcare organizations.

Bread Distributors

HPS® Gordon FOOD SERVICE Fantini Bakery DUVA DISTRIBUTORS

Why Use MHEC's F23 Food Contract?

Fully Compliant and Audit Ready: Publicly-bid contract with full auditing documentation and tools to support nutritional transparency, allergen awareness, and compliance with federal and state foodservice programs, providing the foundation for MHEC's personalized procurement service.

Smarter Ordering and Menu Tools: Use the Gordon Now app for real-time tracking and mobile reordering. Save time with HPS's built-in menu planning that aligns with nutrition guidelines and simplifies procurement. This contract also utilizes "Skip Day Order Entry" and future-order holding capabilities.

Predictable Pricing: Pricing updates only three times per year (July, November, March) to match school and fiscal calendars, ensuring predictable, stable costs and prevents unexpected price spikes that derail your budget.

High-Impact Rebates: Earn .75% for committing 80% of your food spend, with additional rebates on core GFS brands like Signature and Kitchen Essentials and a 1% Quick Pay option. Plus, delivery drivers are able to process credits for missing or damaged cases right at the loading dock, presenting a printed receipt that provides instant financial resolution.

USDA Foods Advantage for K-12: Unlock tiered USDA rebates through HPS's group volume aggregation with no additional administration required.

Minimum Deliveries: Get dairy, disposables, frozen foods and more with a $750 minimum per delivery location. One supplier, one delivery, less hassle.

Specialized Member Support: Dedicated GFS Education Specialists provide sampling, training and live inside-sales support.

Contract Term: 6/1/2025 through 5/31/2030

F23 Contract Categories

Dairy Products and Eggs
Block cheese products, sliced and shredded cheese, yogurt, eggs, creamer, butter, sour cream, milk and other dairy products.

Meat, Poultry and Seafood
Raw beef patties, cooked beef patties, Chicken or turkey patties, chicken or turkey nuggets, filets and portions, fish nuggets and sticks.

Pantry Staples, Dry Goods, and Grocery
Baking goods, cereals, pasta, snacks and other dry goods, canned fruits, canned vegetables, canned goods, food mixes, food spices.

Condiments, Sauces and Flavorings
Food condiments, dips, dressings, gravy, sauces, spreads, sugars, sweeteners, and syrups.

Frozen Foods, Entrees and Soups
Frozen juices, frozen French fries, pizza products, burritos, soups.

Dining Supplies and Disposables
Cleaning supplies, paper products, disposable trays, service ware and foodservice paper.

Bakery and Desserts
Breads (offered through Calise & Sons Bakery and Fantini Bakery), bakery items, dessert items.

Specialty and Dietary Foods
Local foods and organic foods.

Produce
Bulk and processed fresh fruits, bulk and processed fresh vegetables.

Beverages
Food beverages.

Also Offering

Local food: Deliver on farm-to-school and sustainability goals with a built-in local sourcing pipeline. Support regional producers, reduce carbon footprint, and respond directly to community and state-driven expectations.

Organic food: Scale your clean-label and organic offerings without the sourcing headache. Access a dedicated channel for organic products that meets growing demand for healthier options.

Bulk Fruits and Vegetables: Solve labor shortages without sacrificing quality. Pre-cut, prepped fresh produce reduces back-of-house prep time, improves consistency, and allows you to serve fresh meals with fewer staff.

We Can Help!

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For specific questions about the contract:

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ServiceDesk@mhec.net

Have a general problem or web question? Contact our Service Desk!

For account questions, business reviews, or to learn more:

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Already doing business with HPS? Complete a Participation Agreement to switch over today!

Contact Our Quote Desk!
Short on time or need help locating a hard-to-find item?

413-GET-MHEC • QuoteDesk@mhec.net