

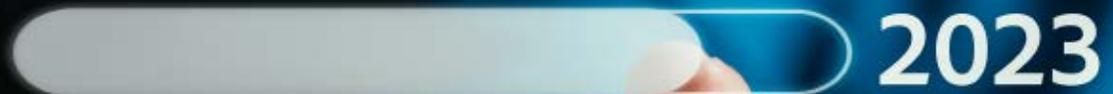
mhec 1st monday

monthly member digest
december 2023

News to support your buying decisions, all in one place, all at one time, every time.

A look back at new MHEC contracts brought to you in 2023

LOADING...



- Financing & Leasing (F19)*
- Library Books & Media (L51)*
- Library Equipment & Software (L53)*
- Managed Solutions (S05)*

save  **MORE!**

savings beyond contract!



see page 16 for details

simple. savvy. diverse.

DECEMBER CONTRACT ADDENDUM

C05 - Mattresses, Hospitality Products and Services

- Effective 11/1/2023 Dorm Company Corporation is no longer on contract.

F07 - Copiers, Record Management and Software Solutions

- Effective 12/1/23, Epson has updated their price sheet to reflect new product models and reduced pricing on select SKUs.

G11 - Flooring: Coverings and Related Supplies and Services

- As of November 16, 2023, Mannington Commercial added Northeast Flooring and Kitchens as an authorized dealer to provide product and installation on MHEC G11.

G13 - Moving & Storage Supplies and Services

- This contract has been extended for a period of five (5) months with

a new expiration date of April 30, 2024. Effective December 1, 2023, Conlon Moving Systems has been suspended from the contract pending their signed extension letter.



Wishing everyone a warm New Year

LOADING...

2023

2023 IN REVIEW

This year, we renewed three contracts, enhancing them significantly (one for financial services and two for libraries), and we introduced a completely new contract for **Managed Solutions (S05)**, including health care.

We doubled the number of suppliers on our **Financing & Leasing Contract (F19)** to include six options for schools, towns, and other not-for-profit organizations to manage their finances and invest in their futures. Whether you're looking to update your technology, begin new construction, or need to enhance your fleet of vehicles, this contract has options for you.

To improve how our contracts serve New England libraries, we've been hard at work retooling our offerings. Our former con-

tract handling library subscription management services (L52) has been merged into a more robust **Library Books & Media contract (L51)**, now with six new suppliers. Similarly, our **Library Equipment, Software & Service contract (L53)** has been augmented with four new suppliers our members have been requesting.

Finally, in response to member need, we launched an entirely new **Managed Solutions contract (S05)**. Currently, this includes two suppliers—one that offers consulting for tackling business-related issues, and another that provides clinician-supported crisis care.

Whatever your field, we know you'll find solutions to support your needs and help your organization grow in the new year.

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Software & Service 13

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saveMORE!

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2023 MHEC Year in Review

Coming out of the pandemic and embracing in-person events again, 2023 was a busy year for MHEC. And, we're glad to say, a successful one.

The best way, perhaps, to review what happened at MHEC this past year is to refer to our monthly member newsletter, **1st Monday**. All back issues are available online, and the publication is designed to be a reference for members well past the date of publication.

In addition to news and updates, each issue has a theme, usually a common member need,

and we provide a guide of the contracts that can help address those concerns. When it's time to buy furniture, for instance, our November issue is full of useful information and ideas. Need help with staffing over the holidays? Check out the June issue.

Below is an index of the past year's issues, detailing their themes and which contracts are featured. Clicking on any of the covers will bring you to that issue.



January

The Main Event
(planning your next gathering)

Featured contracts:
Graduation Regalia (B01)
Signage (G24)



March

The Inside Scoop
(facility maintenance)

Featured contracts:
Leasing & Financing (F19)
Custodial Cleaning
Equipment & Supplies (G17)



February

Creating Workspace

Featured contracts:
Library Equipment & Software (L53)
Laboratory & Science Equipment (D25)



April

On the Move!
(relocation services)

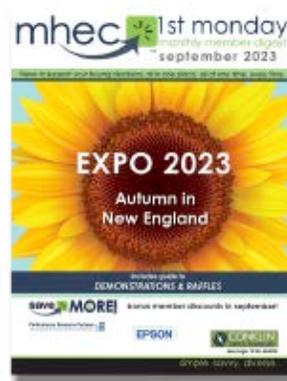
Featured contracts:
Mattresses and Hospitality (C05)
Mail & Parcel Delivery Service (G10)



May

Shaping the Outside World
(exterior maintenance)

Featured contracts:
Exterior Maintenance (G02)
Athletics (B14)



September

EXPO 2023
(guide to annual event)

Overview of demonstrations, exhibitors, and raffles



June

Working It Out
(temporary staffing)

Featured contracts:
IT Project Services (S03)
Staffing Service (S04)



October

Cybersecurity

Featured contracts:
Insurance (I02)
Network Infrastructure (F14)



July

Found It!
(searching our catalog)

A comprehensive overview of MHEC's contract portfolio



November

Interior Furnishings

Featured contracts:
Furnishings (C07)
Floorings (G11)



August

Disaster Relief

Featured contracts:
Facilities: Maintenance, Repairs, and Operations (G19)

Emergency Response and Disaster Restoration services (G32)

MHEC is always looking for ways to improve how we serve our members. Our portfolio of more than fifty contracts goes through a rigorous review process all year long. While **1st Monday** updates readers on changes, the best way for members to learn about our contracts is via our website. Along with a search tool, we present our contracts via a menu of contract landing pages (see the overview below), and the supplier sell sheets available there.

This year, three of our contracts have been renewed and substantially improved: **Financing and Leasing (F19)**, **Library Books and Media (L51)**, and **Library Equipment, Software & Service (L53)**. In addition, we've introduced a wholly new contract: **Managed Solutions (S05)**. This last one is designed to provide member organizations with a host of professional services—everything from business consulting to crisis care.

The improvements are outlined in the following pages.

Our contract landing pages include an overview of each contract's suppliers. (These are available to any member with a logon.)

Each supplier is represented by a sell sheet (see below).



www.mhec.net



main contact:
customer service
cx@playaway.com
877-893-0808

Playaway Products LLC
shop.playaway.com
main company address:
31999 Aurora Road
Solon, OH 44139

about this supplier's contract

PO terms:	
prompt pay discount:	
average discount:	
delivery:	
FOB:	
freight:	
minimum order:	
credit cards:	
return policy:	
states business in:	CT: MA: ME: NH: RI: VT:
restrictions (R):	
business ownership and size categories:	
discount extended to:	

Details about each supplier are available to members online via our sell sheets.

F19: Financing and Leasing

contract term: 02/01/2023 through 01/31/2028



Andrew Ryan

Strategic Sourcing Manager
MCPPO
aryan@mhec.net
413-992-2514

F19 has a supplier serving these states:

CT	ME	MA	NH	RI	VT
✓	✓	✓	✓	✓	✓

Suppliers on Contract (*=new to contract):

***First American Commercial Bancorp**

Hewlett Packard Financial Services

***Insight Investments**

Baystone Government Finance

Ontario Investments

***Santander Bank, N.A.**

First American Commercial Bancorp

Kelly Furgal
(585)643-3379
kelly.furgal@faef.com

First American Commercial Bancorp works exclusively within the education space and have worked with over 800 schools nationwide including K-12, charter schools, community colleges, liberal arts colleges, and large elite research institutions. First American is providing their most comprehensive equipment finance program to the MHEC members.

Hewlett Packard Financial Services

Sean Capria
(315) 317-0668
sean.capria@hpe.com

Hewlett-Packard Financial Services provides global leasing and financial asset management solutions which include cost-effective leasing offers, trade-in programs, asset management, and asset recovery. They help public sector customers build IT investment strategies that support classroom/workforce modernization and the ability to deliver on educational and business goals.

continues...



More about this contract can be found on the [F19 contract landing page](#). The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the i-buy marketplace™, links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.



contract serves all sectors

F19: FINANCING & LEASING continued...

Insight Investments

Sean Fisher
(617) 865-6134
sfisher@ifsleasing.com

Insight Investments delivers customized leasing solutions for the acquisition of technology, equipment, and associated services. Education institutions and government agencies benefit from IFS' fully transparent IT refresh and lease solutions.

Baystone Government Finance

Karen Neathery
(800) 752-3562
kneathery@ksstate.bank

Baystone Government Finance is the government and non-profit lending division of KS StateBank, a privately owned, full service, community bank. Baystone has been helping the public sector navigate the complex environment of public finance and providing financial solutions to municipalities since 1987. They offer discounted competitive rates for all your financing needs such as equipment, emergency vehicles, school buses, technology, energy efficient projects and more.

Ontario Investments

Jim Marsallo, Jr.
(315) 431-4676
JMarsalloJr@ontinv.com

Founded in 1985, Ontario Investments, Inc. is a privately held leasing company located in Syracuse, NY. Ontario specializes in designing custom operating leases for municipal clients that include: state and local governments, colleges and universities, K-12 school districts, as well as hospitals, police departments, etc.



Products and Services:

- Financing: Entire Catalog
- Financing: Entire Portfolio
- Financing: Entire Portfolio-IT Only

- Leasing: Entire Catalog
- Leasing: Entire Portfolio
- Leasing: Entire Portfolio-IT Only

Brands:

Various

Put it in your
calendar! **MHEC's**
EXPO 2024
September 19, 2024
Worcester, MA

DEMONSTRATIONS • PRESENTATIONS • NETWORKING OPPORTUNITIES
ASK QUESTIONS • MEET SUPPLIERS • COLLECT CATALOGS • LEARN MORE





L51: Library Books and Media

contract term: 10/01/2023 through 09/30/2028



Ryan Kidder

Senior Strategic Sourcing Manager
MCPPO
rkidder@mhec.net
413-992-2576

L51 has a supplier serving these states:

CT	ME	MA	NH	RI	VT
✓	✓	✓	✓	✓	✓

Suppliers on Contract (*=new to contract):

- Baker & Taylor
- Brodart
- Cavendish Square Publishing
- Complete Book & Media Supply
- *Digital Human Library
- *Edpuzzle
- Follet Content Solutions
- Ingram Library Services
- Midwest Library Service
- Midwest Tape
- *Perma-Bound Books
- Playaway Products
- Scholastic Library Publishing

- *The Reading Warehouse
- The Rosen Publishing Group
- *World Book
- *WT Cox Information Services

Suppliers No Longer on Contract:

- Bibliotheca
- DAI
- Follet School Solutions
- Infobase Learning
- LexisNexis
- Mackin Educational
- OverDrive
- ProQuest

Baker & Taylor

Lee Ann Queen
(800) 775-7930 x3245
bids@baker-taylor.com

Baker & Taylor is the premier worldwide distributor of books, digital content, and entertainment products. Baker & Taylor supplies all categories of materials for all levels of library patrons, including general adult readers, researchers, professionals, children, and teens.

continues...



More about this contract can be found on the [L51 contract landing page](#). The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the i-buy marketplace™, links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.



contract serves all sectors

L51: LIBRARY BOOKS & MEDIA continued...

Brodart

Lisa Miosi
(800) 233-8467 x6166
Lisa.Miosi@brodart.com

Brodart is the premier supplier of shelf-ready print material in the library market. With 85 years of experience in delivering quality, service, and new concepts to the library market, Brodart is a strategic partner and primary materials vendor to many school, public, and academic libraries.

Cavendish Square Publishing

Arlene Riley
(877) 980-4450
bids@csqpub.com

Cavendish Square Publishing, has a robust and diverse list of library-bound circulating nonfiction series and early readers that range in grade level from kindergarten through high school. Our content supports science, social studies and health curricula, and our digital program features more than 750 titles available as ebooks and 59 digital databases on our enhanced user-friendly platform.

Complete Book and Media Supply

Kendall Montiegel
(800) 986-1775 x126
kendall@completebook.com

Complete Book & Media Supply provides books, media, punch out catalogs, and subscriptions with over 3,000,000 books and subscriptions available for immediate purchase. They offers the largest online publication selection in the world specifically for the corporate, educational, technical, and scientific markets. This comprehensive selection includes both books and subscriptions in all fields, available in electronic or hard copy format.

Digital Human Library

Leigh Cassell
(519) 872-7066
leigh.cassell@digitalhuman-library.com

Digital Human Library (dHL) provides K-12 teachers and students with opportunities to learn with the world through thousands of interactive 1:1 video conferences with Experts supported by over 1800 virtual tours and virtual reality experiences and social innovation projects, along with opportunities to learn Indigenous culture and experience Indigenous storytelling in collaboration with our Indigenous partners.

Edpuzzle

Star Sims
(415) 608-9002
bids@edpuzzle.com

Edpuzzle provides a safe, ad-free education platform for teachers to use video lessons in their classroom, empowering students to take an active role in their learning. Edpuzzle provides real-time reporting and analytics to help support accessibility and differentiation and to make grading easier.

Follett Content Solutions

Sarah Eisenhauer
(877) 899-8550 x46033
contentbids@folletlearning.com

Follett Content Solutions is an authorized distributor books, reference materials, digital resources, eBooks and audiovisual materials, as well as new textbooks supporting more than 45,000,000 students in 180 countries as a leading provider of educational materials and technology solutions to grades preK-12 schools.

Ingram Library Services

Kathryn Shaw
(800) 937-5300 x35546
kathryn.shaw@ingramcontent.com

Ingram Content Group has been a partner to librarians, educators, publishers, and booksellers for over five decades. Publishers rely on Ingram Content Group as a key provider of demand-driven print, digital, and marketing solutions. We provide reliable, cutting-edge responses to the questions our publisher partners have about the ever-changing opportunities in the book industry.

Midwest Library Service

Trudy Barrett
(800) 325-8833 x328
barrett@midwestls.com

Midwest Library Service provides books from more than 20,000 U.S., Canadian, and U.K. publishers each year. They continually add new publishers to their database, and they make every effort to obtain their books in good shape and on time. Their commitment is to offer coverage of the widest scope possible within the spectrum of publishing.



Midwest Tape

Janet Timm
(800) 875-2785
jtimm@midwesttapes.com

Midwest Tape is a library-dedicated, full-service entertainment media distributor. Midwest provides both digital media and physical AV products: DVDs Blu-rays, music CDs, and audiobooks, exclusively to public libraries across the US and Canada. All physical products are delivered shelf-ready, processed, and customized for libraries.

L51: LIBRARY BOOKS & MEDIA continued...

Perma-Bound Books

Heather Cook
(800) 637-6581 x110
bids@perma-bound.com

With 76 years' experience in book binding and sales, Perma-Bound Books supplies books and teaching materials for use in school classrooms and libraries. Perma-Bound Books has access to every book in print in the US. We specialize in our Perma-Bound Bindings which have an unconditional guarantee.

Playaway Products

Customer Service
(877) 893-0808
cx@playaway.com

Playaway Pre-Loaded Products are built for circulation. From product design to content and services, they make it easy to put safe, durable, and simple-to-use technology in the hands of all library patrons. Curated with content from the industry's top publishers and app providers, Playaway Products deliver the highest quality audiobooks, apps, videos, eBooks, readalongs, and singalongs. They are currently circulated in 40,000 schools, libraries, and military installations worldwide.

Scholastic Library Publishing

Kathy Brown
(800) 621-1115 x4
kbrown@scholasticlibrary.com

Scholastic Library Publishing, a Division of Scholastic, creates a multitude of products, both in print and online, for the school and public library market under the imprints of Children's Press®, Franklin Watts®, and Scholastic GO!. Children's Press® offers primarily non-fiction series for elementary and middle schools, while Franklin Watts® focuses on non-fiction for

the high school market. In addition, we offer Online subscriptions for Scholastic GO!, TrueFlix, ScienceFlix, Scholastic Teachables, and Watch & Learn Library.

The Reading Warehouse

Jessica Maggay
(866) 391-7323
customerservice@trwemail.com

The Reading Warehouse sells books and instructional materials to schools and libraries at the guaranteed lowest price. The Reading Warehouse carries over 6 million titles in inventory and offers fast shipping.

The Rosen Publishing Group

Arlene Riley
(646) 205-7461
arlene@rosenpub.com

The Rosen Publishing Group is an independent publisher of K-12 educational content. Rosen serves schools, classrooms and public libraries with high-quality, innovative materials.

World Book

Dennis McQuillan
(215) 378-1721

Since its inception in 1917, World Book has provided high quality, educational resources that complement and support classroom instruction to schools and libraries—in print and digital formats. World Book publications are developed by a staff of writers, editors, researchers, fact checkers, statisticians, indexers, cartographers, graphic artists and designers, and production editors. The staff is supported in its efforts by approximately 6,500 contributors, each of whom is an acknowledged expert in his or her field of inquiry or represents an organization related to the content.

WT Cox Information Services

Debra M. Knox
(800) 571-9554
dknox@wtcox.com

WT Cox Information Services is a premier full-service information partner offering a portfolio of services that include print and electronic subscription access, publisher package management, and personal customer service specialists. WT Cox will service periodical, serials, publishers' series, standing orders and continuing titles (continuations), both domestic and foreign. They offer a full range of print, digital delivery, print plus online and online only titles.

Products and Services:

Additional Category Audio
Board Books
Book Binding
Book Jacket, Mylar attached
Book Processing
Book Stamping/Property Label
Books
Books: Hardcover/Trade Adult or Juv.
Books: Large Print
Books: Series Non-Trade
Books: Series Trade
Books: University Press
Books: Board Books
Books: Hardcover/Trade
Books: Hardcover/Trade Adult or Juv.
Books: JV Reinforced Trade
Books: Large Print

L51: LIBRARY BOOKS & MEDIA continued...

Books: NonTrade
Books: Paperback
Books: Prebound
Books: Rental
Books: Series Non-Trade
Books: Series Trade
Books: Used Books
Books: Series Non-Trad
CD/DVD Media
Consulting
Databases
Digital Books
Digital Content Platform
Digital Credentials
Digital Library
Digital Teacher Guides
Downloadable Audio
Educational Videos and
Teaching Materials
Electronic Media
Entire Catalog
Films on Demand
Fuel Surcharge
Imported English and
Non-English Language Eds
Interactive Library/ebray
Maps
Musical scores/Sheet Music
Novelty/Activity Books
Paperback
Prebound
Serial Subscription Services
Streaming
Streaming/Downloadable
Media

Subscription Management
Services
Summer Reading Programs
Take Home Tablets
Text, Technical Reference,
Small Press
Textbooks Higher Education
Textbooks K-12
Titles of Limited Demand
Training Media/DVDs
Training Media/DVDs
Video Games
Workshops

Brands:

Audio Visual Materials
Brodart
Cavendish Square
Complete Book and Media
Supply
Digital Human Library
Edpuzzle
Entire Catalog
hoopla Digital
Launchpads
Midwest Library Service
Playaway Audiobooks
Processing Services
Rosen Publishing
Scholastic Inc.
Wonderbooks
World Book, Inc.



L53: Library Equipment, Software & Service

contract term: 10/01/2023 through 09/30/2028



Ryan Kidder

Senior Strategic Sourcing Manager
MCPPO
rkidder@mhec.net
413-992-2576

L53 has a supplier serving these states:

CT	ME	MA	NH	RI	VT
✓	✓	✓	✓	✓	✓

Suppliers on Contract (*=new to contract):

Bibliotheca

*Lyngsoe Systems

*Meescan

*Mitinet

*Mk Solutions

Tech Logic

Bibliotheca

Mary Zilles
(678) 336-7980 x310
m.zilles@bibliotheca.com

Bibliotheca offers library automation and self-service solutions including self-checkout systems and RFID products. Along with their cutting-edge digital eBook and eAudiobook lending service, Bibliotheca's goal is to enhance the overall importance of libraries, empowering them to reinvent their services and encourage life-long learning today and well into the future.

Lyngsoe Systems

Neil Gillott
(646) 693-8842
ntg@lyngsoesystems.com

Lyngsoe Systems provides best-in-class Check-In and Sorting Automated Material Handling Solutions (AMH), holds lockers, Self Service and Self-Check-out (SSE) solutions and collection management software (IMMS) for Libraries.

Suppliers No Longer on Contract:

BayScan Technologies

continues...



More about this contract can be found on the [L53 contract landing page](#). The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the i-buy marketplace™, links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.



contract serves all sectors

L53: LIBRARY EQUIPMENT, SOFTWARE continued...

Meescan

Robyn Petrik
(604) 800-8122 x103
robyn.petrik@meescan.com

Meescan is a self-checkout solution which utilizes a mobile app and the library's WiFi. Meescan is compatible with all security technologies including RFID and EM. Unlike standard self-check kiosks, Meescan requires very little hardware or space. Patrons use their personal smartphones, personal tablets, or our small kiosks to check out items.

Mitinet

Cindy Beerkricher
(800) 824-6272 x5223
cindyb@mitinet.com

Mitinet provides MARC data management to improve data quality, streamline cataloging workflows, and help libraries circulate more materials from their existing collections. With cloud-based solutions that focus on increased discoverability, the circulation of your resources improves recover time and value.

mk Solutions

Rachel Davis
(830) 760-0438
bids.us@mksolutions.com

mk Solutions is a global company focused on best-in-class, modern returns and self-service solutions for libraries. Since mk believes that proprietary products can limit the library and may preclude future flexibility, they only provide ISO industry standard products. In fact, mk solutions are installed alongside other RFID vendors' equipment.

Tech Logic

Gary Kirk
(404) 451-8530
gkirk@tech-logic.com

Tech Logic's automated material handling (AMH), self-checkout, staff station, security, and shelf management solutions empower library staff to automate tasks so they can focus on connecting with patrons. Because Tech Logic works exclusively on library technology, they bring a level of customization and service to libraries that inspire their customers to choose them year after year.



Library Products and Services:

Automated Material Handling
Book and Media Lockers
Book and Media Vending
Electronic Workstations
Holds Systems
Installation Services
Inventory Handheld
Miscellaneous Equipment
Payment Systems
Returns-Dispensing-Collection
RFID Antenna Readers
RFID Gates
RFID Tags
Security/Detection Systems
Self Service Stations
Self-Checkout
Services
Specialty Software
Training

Library Brands:

BestMARC Global
BestMARC Plus
BestMARC Standard
Bibliotheca
Comprise
EBSCO
Evanced
Heartland
Ingenico
Library Clerk
Library Mate
Lyngsoe
Lyngsoe Alarm Gates
Lyngsoe Intelligent Hold
Lyngsoe Intelligent Return Shelf
Lyngsoe Libcabinet
Lyngsoe Smart Locker
Meescan
mk Solutions
Phoenix
Tech Logic



S05: Managed Solutions

Student/Staff Mental Health

contract term: 10/01/2023 through 09/30/2028



Ryan Kidder

Senior Strategic Sourcing Manager
MCPPO
rkidder@mhec.net
413-992-2576

S05 has a supplier serving these states:

CT	ME	MA	NH	RI	VT
✓	✓	✓	✓	✓	✓

Suppliers on Contract (*=new to contract):

- *Protivity Government Services
- *Protocall Services

Protiviti Government Services

John Owen
(703) 299-3444
John.Owen@roberthalf.com

Protiviti is a global consulting firm that delivers expertise, insights, a tailored approach and unparalleled collaboration to help leaders confidently face the future. Their consulting solutions span critical business problems in technology, business process, analytics, risk, compliance, transactions and internal audit.

Protocall Services

Maggie Young
(503) 265-6730
maggie.young@protocallservices.com

Clinician-supported crisis care for the moments that matter. Protocall's best-in-class crisis call center solution empowers organizations to deliver customized crisis intervention, stabilization, and coordination services. Three decades of crisis care experience have taught them when to fall back on technology and when immediate human connection is needed. To address individual human needs at the scale required by organizations, they maintain the best possible platform, solutions and team.

Products and Services

- Finance and Administration
- Information Technology
- Academic Consulting
- Business Operations
- Creative
- Digital
- Legal
- Hospitality
- Student / Staff Mental Health

Brands

- Protiviti
- Welltrack



More about this contract can be found on the [S05 contract landing page](#). The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the i-buy marketplace™, links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.



contract serves all sectors





FREE*
Unger Excella
Starter Kit 18"
EFHC1
(\$184 msrp value)

WITH PURCHASE
TOTAL OF **\$1200**
PROMO CODE: **MHEC-23A**





FREE*
Stingray Refillable
System Kit 10'
SRBK1
(\$494 msrp value)

WITH PURCHASE
TOTAL OF **\$2500**
PROMO CODE: **MHEC-23B**

Contact your contract supplier
or representative for additional
information <http://wmcassociates.com/>

MHEC Contract: G19

*Orders must be placed between November 1st-December 31st, 2023. Must ship by December 31st, 2023 to qualify. Based on invoice total after discounts. Normal distributor pricing applies. UPS orders only.

ungerglobal.com

The following suppliers carry Unger products on contract: Casey EMI, C&C Janitorial Supplies, Hillyard, Next-Gen Supply Group, Richco Products, Swish White River, and The Durkin Company



Get a \$750 rebate with purchase of a Spot Vision Screener!

Plus, receive a **FREE** exclusive 5-year SmartCare™ Service when you purchase through School Health!

Reference **MHEC Contracts B14 or D32**

Offer expires 12/21/2023. Offer is not valid on prior purchases. To redeem rebate, visit: <https://www.hillrom.com/SchoolHealth2023>. Other restrictions may apply. Please contact School Health for more details.



866-323-5465 | SchoolHealth.com



almost there...

2024 MHEC Golf Tournament:
Friday, June 7, 2024

save the date & start polishing your clubs!



Technology Education Concepts
Authorized "Preferred" UltiMaker Reseller

MHEC Contract #MC01-L54

[Click on ad to request a quote!](#)



UltiMaker 2+ Connect 3D Printer!

Limited Time Offer until 12/31/23,
Hurry!

1-800-338-2238

www.TECedu.com

info@TECedu.com



DONNEGAN SYSTEMS, INC.

FREE Space Assessment

For MHEC Members 12/1/23 - 3/1/24



Two contracts to choose from: MC12-C07 Furnishings / MC13-F20 Record Scanning

800-222-6311 www.donnegansystems.com sales@donnegan.com

save MORE!

december's featured discounts!

17



Full Service Document Company

Serving the Northeast since 1994

We are excited to extend a
5% discount on all new
projects from November 1st
through December 31st.

24 Hrs / 7 Days a Week



F20

1500 Main St #225, Springfield, MA

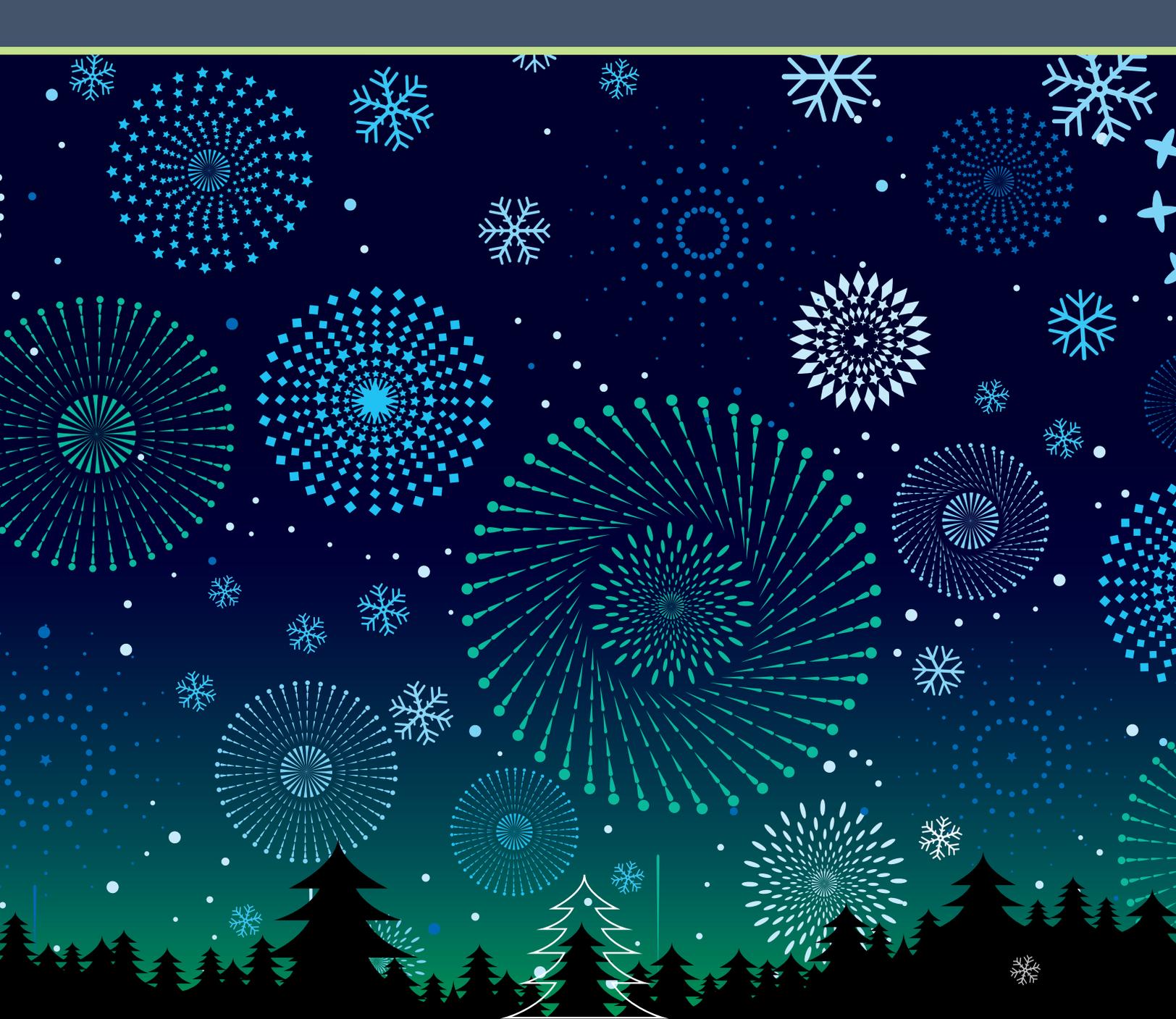
01115 Contact us today!

(413) 746-8868

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www.maverickgroupinc.net

simple. savvy. diverse.



❄️ **HAPPY** ❄️

HOLIDAYS

from

